BALANCE SHEET

As at Sep.30, 2014

Unit: VND

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No.	Assets	Code	Note	Sep.30,2014	Jan.01,2014
	1	2	3	4	5
A	SHORT-TERM ASSETS (100 = 110+120+130+140+150)	100		1.511.298.600.622	1.466.041.842.146
I	Cash & Cash equivalents	110		64.092.979.938	35.295.375.818
1	Cash	111	V.01	64.092.979.938	35.295.375.818
2	Cash equivalents	112		-	-
II	Short-term financial investments	120	V.02	18.920.000.000	11.350.000.000
1	Short-term investments	121		18.920.000.000	11.350.000.000
2	Provision for devaluation of short-term investments	129		-	-
III	Short-term receivables	130		448.069.525.856	399.448.754.773
1	Trade accounts receivables	131		358.351.191.615	315.694.345.120
2	Prepayment to suppliers	132		94.437.117.737	89.368.337.934
	Short-term intercompany receivables	133		-	-
	Receivables on percentage of construction contract completion	134		-	-
	Other receivables	135	V.03	7.161.114.947	6.336.936.161
	Provision for short-term doubtful debts	139		(11.879.898.443)	(11.950.864.442)
IV	Inventories	140		951.653.780.131	894.932.219.260
<u>- '</u> 1	Inventories	141	V.04	954.653.780.131	894.932.219.260
2	Provision for devaluation of inventories	149		(3.000.000.000)	-
V	Other short-term assets	150		28.562.314.697	125.015.492.295
. <u>'</u> 1	Short-term prepaid expenses	151		7.846.255.994	6.629.066.785
	VAT deductible	152		17.539.453.160	117.598.833.832
	Tax and accounts receivable from State budget	154	V.05	1.978.284.541	941.866
	Other short-term assets	158	V .03	1.198.321.002	786.649.812
R	LONG-TERM ASSETS (200 = 210+220+240+250+260)	200		1.762.851.627.741	1.454.755.303.801
D T	Long-term receivables	210		1.702.031.027.741	1.434.733.303.001
1 1	Long-term receivables Long-term receivables from customers	210			
	Capital receivable from subsidiaries	212			
	Long-term inter-company receivables	213	V.06		
	<u> </u>	218	V.00 V.07	-	
	Other long-term receivables	219	V.U/	-	
	Provision for long-term doubtful debts			1 746 905 260 149	1 440 272 590 744
II 1	Fixed assets	220	V / 00	1.746.805.260.148	1.440.372.589.744
	Tangible fixed assets	221	V.08	1.296.877.435.250	146.849.054.939
	- Historical cost	222		1.946.183.004.876	728.167.907.756
	- Accumulated depreciation	223	T I 00	(649.305.569.626)	(581.318.852.817)
	Finance leases fixed assets	224	V.09	12.314.514.322	13.501.392.919
	- Historical cost	225		19.006.028.705	20.781.346.310
	- Accumulated depreciation	226		(6.691.514.383)	(7.279.953.391)
3	Intangible fixed assets	227	V.10	147.267.191.559	158.237.160.464
	- Historical cost	228		157.159.030.835	167.775.584.804
	- Accumulated depreciation	229		(9.891.839.276)	(9.538.424.340)

4	Construction in progress	230	V.11	290.346.119.017	1.121.784.981.422
III	Property investment	240	V.12	-	-
	- Historical cost	241		-	-
	- Accumulated depreciation	242		-	-
IV	Long-term financial investments	250		13.021.030.319	13.157.415.319
1	Investment in subsidiaries	251		-	-
2	Investment in associate or joint-venture companies	252		13.021.030.319	13.157.415.319
3	Other long-term investments	258	V.13	-	-
4	Provision for devaluation of long-term financial investments	259		-	-
V	Other long-term assets	260		3.025.337.274	1.225.298.738
1	Long-term prepaid expenses	261	V.14	2.240.179.428	755.145.892
2	Deferred income tax assets	262	V.21	-	-
3	Others	268		785.157.846	470.152.846
VI.	Goodwill	269		-	-
	TOTAL ASSETS $(270 = 100+200)$	270		3.274.150.228.363	2.920.797.145.947

	RESOURCES	Code	Note	Jun.30,2014	Jan.01,2014
	1	2	3	4	5
A	LIABILITIES (300 = 310+330)	300		1.995.253.837.966	1.702.335.998.069
I	Short-term liabilities	310		1.038.303.594.516	844.427.730.666
1	Short-term borrowing	311	V.15	548.178.141.844	444.288.263.161
2	Trade accounts payable	312		143.728.659.999	196.020.173.003
3	Advances from customers	313		2.829.720.682	2.543.620.553
4	Taxes and payable to state budget	314	V.16	22.951.210.858	39.807.850.676
5	Payable to employees	315		112.287.662.556	91.842.012.751
6	Payable expenses	316	V.17	63.447.845.768	40.118.565.339
	Intercompany payable	317		-	-
8	Payable in accordance with contracts in progress	318		-	-
9	Other short-term payables	319	V.18	109.523.180.237	9.373.048.159
10	Provision for short-term liabilities	320		-	-
11	Bonus and welfare fund	323		35.357.172.572	20.434.197.024
II	Long-term liabilities	330		956.950.243.450	857.908.267.403
1	Long-term accounts payable-Trade	331		-	-
2	Long-term intercompany payable	332	V.19	-	-
3	Other long-term payables	333		10.400.000.000	3.895.725.000
4	Long-term borrowing	334	V.20	897.050.243.450	813.620.804.711
5	Deferred income tax payable	335	V.21	-	391.737.692
6	Provision for unemployment allowance	336		-	-
7	Provision for long-term liabilities	337		-	-
8	Unrealised revenue	338		-	-
9	Scientific and Technological Development fund	339		49.500.000.000	40.000.000.000
В	OWNER'S EQUITY	400		1.278.896.390.397	1.218.461.147.878
I	Capital sources and funds	410	V.22	1.278.896.390.397	1.218.461.147.878
1	Paid-in capital	411		672.932.050.000	672.932.050.000
2	Capital surplus	412		-	-
3	Other capital of owner	413		-	-
4	Treasury stock	414		(12.050.000)	(12.050.000)

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	Asset revaluation differences	415		-	-
	Foreign exchange differences	416		(2.407.128.867)	722.613.288
	Investment and development fund	417		159.157.117.444	87.143.849.589
	Financial reserve fund	418		56.959.836.569	38.956.519.605
	Other fund belong to owner's equity	419			-
10	Retained after-tax profit	420		392.266.565.251	418.718.165.396
11	Capital for construction work	421		-	-
Ι	Budget sources	430		-	-
1	Bonus and welfare funds	431		-	-
2	Budgets	432	V.23	-	-
3	Budget for fixed asset	433		-	-
1	MINARITY INTEREST	500		-	-
	TOTAL RESOURCES	440		3.274.150.228.363	2.920.797.145.947
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INCOME STATEMENT

Quarter 3/2014

Itoms		Note	Quar	ter 3	Accumulation fr. Jan. 01 to Jun. 30		
Items	Code	Note	2014	2013	2014	2013	
1	2	3	4	5	6	7	
1. Revenue of sales and services	01	VI.25	803.205.613.302	810.208.164.648	2.278.112.312.988	2.356.334.862.515	
2. Deductions	02		1.412.362.397	5.119.011.299	7.897.719.636	23.739.703.769	
3. Net sales and services ($10 = 01 - 02$)	10		801.793.250.905	805.089.153.349	2.270.214.593.352	2.332.595.158.746	
4. Cost of sales	11	VI.27	590.940.420.844	583.897.037.970	1.657.970.462.590	1.713.779.214.666	
5. Gross profit (20= 10-11)	20		210.852.830.061	221.192.115.379	612.244.130.762	618.815.944.080	
6. Financial income	21	VI.26	7.973.881.011	1.547.222.979	9.177.835.114	26.162.168.006	
7. Financial expenses	22	VI.28	23.431.786.168	18.244.920.346	49.470.622.457	77.300.924.898	
- In which: Interest expense	23		17.175.283.994	9.445.303.090	36.606.907.216	30.751.656.637	
8. Selling expenses	24		34.344.647.729	33.177.849.171	98.361.877.125	76.655.708.717	
9. General & administrative expenses	25		61.536.313.253	53.716.443.552	156.815.496.007	163.212.720.103	
10. Net operating profit [30=20+(21-22)-(24+25)]	30		99.513.963.922	117.600.125.289	316.773.970.287	327.808.758.368	
11. Other income	31		901.924.452	663.438.015	2.603.766.398	13.787.106.436	
12. Other expenses	32		-	121.758.610	1.540.686.652	121.758.610	
13. Other profit (40=31-32)	40		901.924.452	541.679.405	1.063.079.746	13.665.347.826	
14. Profit or loss in joint venture	45		-	-	-	-	
15. Profit before tax (50=30+40)	50		100.415.888.374	118.141.804.694	317.837.050.033	341.474.106.194	
16. Current corporate income tax expenses	51	VI.30	22.091.495.442	28.989.669.774	70.586.895.909	83.854.254.922	
17. Deferred corporate income tax expenses	52	VI.30	-	-	(391.737.692)	(112.298.523)	
18. Profit after tax (60=50-51-52)	60		78.324.392.932	89.152.134.920	247.641.891.816	257.732.149.795	
18.1 Profit after tax of minorities	61		0	0	0	0	
18.2 Profit after tax of the parent company's shareholders	62		78.324.392.932	89.152.134.920	247.641.891.816	257.732.149.795	
19. EPS (VND/share)	70		0	0	2.516	2.881	

CASH FLOW STATEMENT

Quarter 3/2014(Indirect method)

•	т.	Code	N	Accumulation fr. Jan. 01 to Sep. 30		
No.	Items		Note -	2014	2013	
1	2	3	4	5	6	
I	CASH FLOWS FROM OPERATING ACTIVITIES:					
1	Profit before tax	01		317.837.050.033	341.474.106.194	
2	Adjustment in accounts					
	Fixed assets depreciation	02		71.000.425.387	47.378.641.641	
	Provisions	03		2.929.034.001	(3.339.828.318)	
	Unrealized foreign exchange difference loss/gain	04		-	-	
	Loss/gain from investment	05		(11.781.601.512)	(39.949.274.442)	
	Loan interest expenses	06		36.606.907.216	30.751.656.637	
3	Operating profit before the changes of current capital	08		416.591.815.125	376.315.301.712	
	Changes in accounts receivable	09		50.041.374.562	(191.304.888.192)	
	Changes in inventories	10		(59.721.560.871)	151.223.774.993	
	Changes in trade payables (interest payable, income tax payable)	11		90.704.774.227	60.516.625.943	
	Changes in prepaid expenses	12		(2.702.222.745)	388.666.508	
••••••	Loan interest paid	13		(28.613.060.252)	(30.751.656.637)	
••••••	Corporate income tax paid	14		(86.073.520.315)	(77.430.533.646)	
	Other receivables	15		8.974.605.029	27.138.654.718	
	Other payables	16		(14.697.336.594)	(8.723.663.263)	
	Net cash provided by (used in) operating activities	20		374.504.868.166	(8.723.663.263) 307.372.282.136	
II	CASH FLOWS FROM INVESTING ACTIVITIES:					
1	Cash paid for purchase of capital assets and other long-term assets	21		(377.433.095.791)	(758.541.224.091)	
2	Cash received from liquidation or disposal of capital assets and other long-term assets	22		563.636.364	-	
3	Cash paid for lending or purchase debt tools of other companies	23		-	-	
4	Withdrawal of lending or resale debt tools of other companies	24		-	-	
5	Cash paid for joining capital in other companies	25		(7.570.000.000)	-	
6	Withdrawal of capital in other companies	26		136.385.000	42.805.882.280	
7	Cash received from interest, dividend and distributed profit	27		9.177.835.114	39.949.274.442	
	Net cash used in investing activities	30		(375.125.239.313)	(675.786.067.369)	
III	CASH FLOWS FROM FINANCING ACTIVITIES:					
1	Cash received from issuing stock, other owners' equity	31	<u> </u>	-	87.754.580.000	
2	Cash paid to owners' equity, repurchase issued stock	32	<u> </u>	-	_	
3	Cash received from long-term and short-term borrowings	33		1.442.798.092.775	1.760.014.564.406	
4	Cash paid to principal debt Cash paid to financial lease debt	34	<u> </u>	(1.255.478.775.353)	(1.313.171.444.461)	
5	Cash paid to financial lease debt	35	<u> </u>	-		
6	Dividend, profit paid for owners	36	<u> </u>	(154.771.600.000)	(175.529.390.000)	
		40	 	22.545.545.	-	
	Net cash (used in) provided by financing activities	40	 	32.547.717.422	359.068.309.945	
	Net cash during the period (50=20+30+40)	50	 	31.927.346.275	(9.345.475.288)	
	CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60	 	35.295.375.818	30.415.808.642	
	Influence of foreign exchange change	61	1	(3.129.742.155)	-	

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CASH AND CASH EQUIVALENTS AT END OF YEAR	70	64.092.979.938	21.070.333.354